



G L A T F E L T E R
Beyond Paper

March 1, 2016

To Our Valued Customers:

Glatfelter is announcing a price increase for several grades of book publishing papers sold in our United States markets. **The increase will be effective with shipments on or after April 1, 2016.**

The increase will be \$3.00 cwt for the following items:

| | | |
|-----------------------|---------------------|---------------|
| Spring Forge® Offset | Glatfelter Offset | Conserve® |
| Spring Forge® Digital | Glatfelter End Leaf | digiBOOK® |
| Hopewell Offset | Stabilite | Pixelle Book® |
| Thor® PCW | Natures® End Leaf | Adena Opaque® |
| Thor® Plus | Natures® Book | |

All current standard differentials and upcharges remain in effect.

Thank you for your continued support of Glatfelter. If you have any questions, please contact your local Glatfelter Territory Manager.

Regards,

Tom Wernoch
Director of Printing & Imaging Papers