

March 2, 2016

To Our Valued Customers:

Effective with shipments April 1, 2016, International Paper will increase the price of the following grades by \$3.00/cwt:

Postmark® White Wove & Recycled
Postmark® Kraft & Recycled
Postmark® Direct
Springhill® Envelope Colors

DataSpeed® Laser MOCR & Recycled
DataSpeed® MOCR Ledger
DataSpeed® Form Bond
DRM® Offset & Recycled
DRM® Reply Card
DataSpeed® Engineering Bond and Recycled

All other standard differentials, narrow roll upcharges, and shipping policies for all products will continue to apply.

If you have any questions regarding these changes, please call your International Paper sales representative. Thank you for your continued support of International Paper.

Sincerely,



Kevin R. Pearce
Director of Sales
Converting Papers