

March 5, 2012

To Our Valued Customers:

Effective with shipments April 2, 2012, International Paper will increase the price of the following grades by \$3.00/cwt:

- DataSpeed[®] Engineering Bond
- DataSpeed[®] Engineering Bond Recycled

All other standard differentials, upcharges, and shipping policies for all products will apply.

If you have any questions regarding these changes, please call your International Paper sales representative. Thank you for your continued support of International Paper.

Sincerely,



Kevin R. Pearce
Director of Sales
Converting Papers

March 5, 2012

To Our Valued Customers:

Effective with shipments April 2, 2012, International Paper will increase the price of the following grades by \$3.00/cwt:

- DataSpeed[®] Laser MOCR
- DataSpeed[®] Tonerlock
- DataSpeed[®] Pressure Seal Bond
- DataSpeed[®] MOCR Ledger
- DataSpeed[®] Form Bond
- DataSpeed[®] Inkjet & Inkjet Pro
- ImageGrip[®] Bond
- DRM[®] Offset
- DRM[®] Recycled Offset
- DRM[®] Opaque
- DRM[®] Reply Card

All other standard differentials, upcharges, and shipping policies for all products will apply.

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Sincerely,



Kevin R. Pearce
Director of Sales
Converting Papers

March 5, 2012

To Our Valued Customers:

Effective with shipments April 2, 2012, International Paper will increase the price of the following grades by \$3.00/cwt:

- White Converting
- Xerographic Converting

All other standard differentials, upcharges, and shipping policies for all products will apply.

If you have any questions regarding these changes, please call your International Paper sales representative. Thank you for your continued support of International Paper.

Sincerely,



Kevin R. Pearce
Director of Sales
Converting Papers